








APPLYING QUALITY IMPROVEMENT TOOLS TO HELP IMPROVE EMPLOYEE MORALE



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When Everything Goes Right

1. Employee does excellent job for a customer. 
2. Outstanding customer review, repeat service. 
3. Org leader gives employee recognition. 
4. Employee decides to stay. 
5. Recognized employee does a great job for more customers. 
6. Org grows, due to great customer service. 
7. Org invests more in employee recognition, getting even better at it. 

QUESTION: What was happening, each time there was a ding?

VALUE WAS RECEIVED!

Two Approaches to Value Creation



Process (Lean) Approach

LEAN
POSITIVE



People (Positive Psychology) Approach

Agenda

1. Leadership Challenges and Opportunities
2. Value
3. The Process Approach
4. The People Approach
5. Lean Positive
6. Conclusion and Q&A

Leadership Challenges and Opportunities



The Great Resignation

Voluntary turnover rate: 25.5%.

- U.S. Bureau of Labor Statistics, 2020

“52% of voluntarily exiting employees say their manager or organization could have done something to prevent them from leaving their job.”

- Gallup Workplace, 2019

“Over half of exiting employees (51%) say that in the three months before they left, neither their manager nor any other leader spoke with them about their job satisfaction or future with the organization.”

- Gallup Workplace, 2019

Value



What is Value?

▶ Process approach:

- ▶ Safety
- ▶ Quality
- ▶ Delivery
- ▶ Cost
- ▶ Employee



Define



Measure



Analyze



Improve

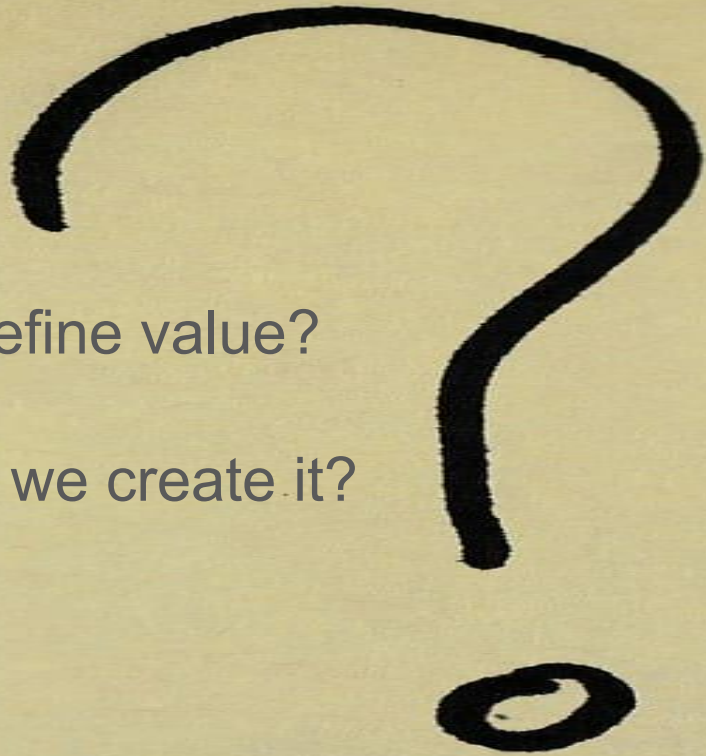


Control

▶ People approach:

- ▶ Employee involvement
- ▶ Recognition
- ▶ Growth & development
- ▶ Health & safety
- ▶ Work-life balance

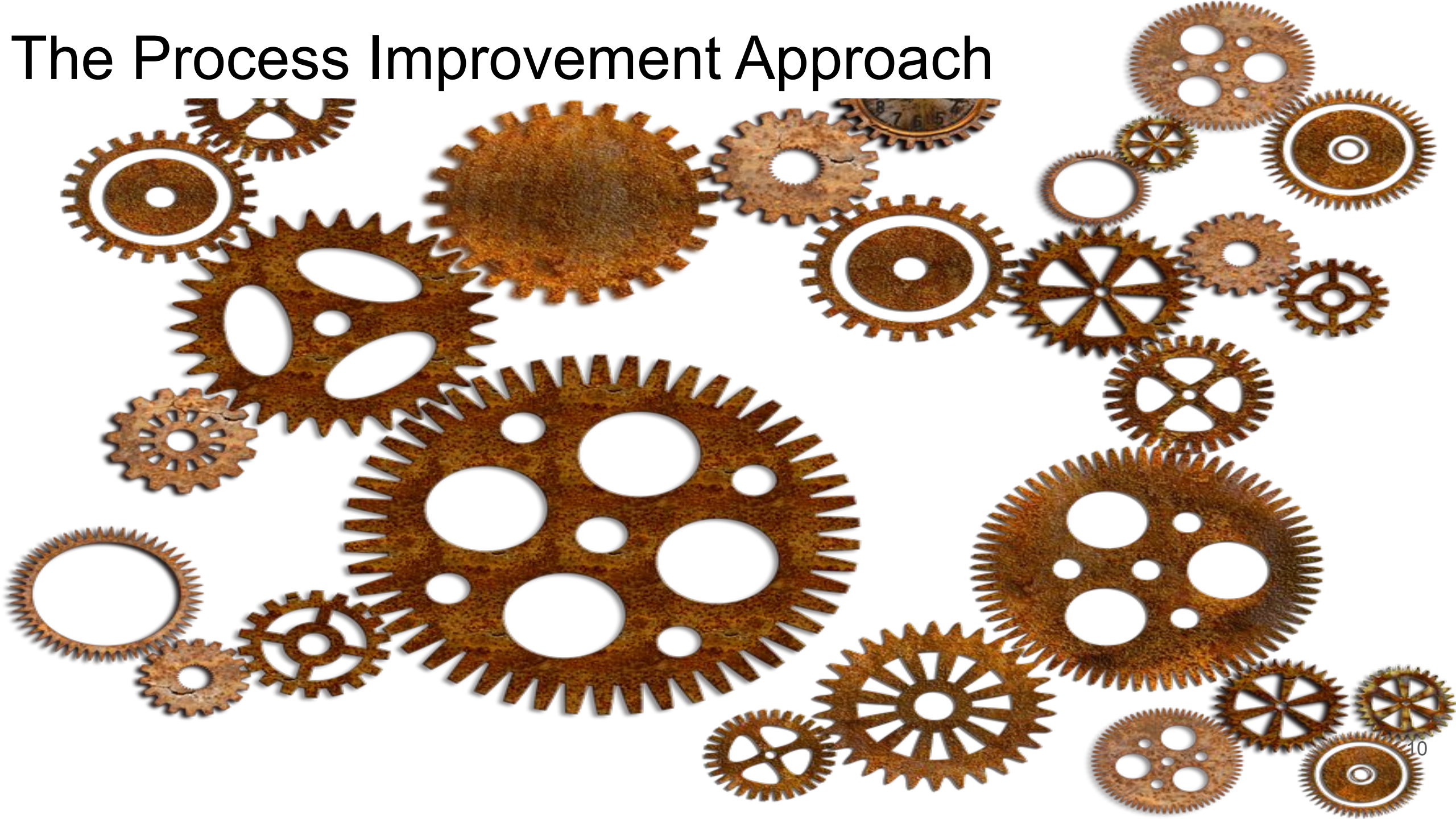




How would you define value?

For whom should we create it?

The Process Improvement Approach



Who Gets Value In The Process Improvement Approach?

The Customer

How The Process Improvement Approach Creates Value

Lean

Six Sigma

Agile

What Does The Process Improvement Approach Look Like?

- ▶ DOWNTIME process waste types
- ▶ 80/20
- ▶ Lean Daily Management
- ▶ Train-the-trainer
- ▶ Gemba
- ▶ Value streams
- ▶ Leader standard work
- ▶ 5 whys
- ▶ Ease-impact matrix
- ▶ PDCA
- ▶ DMAIC

Why Use The Process Improvement Approach?

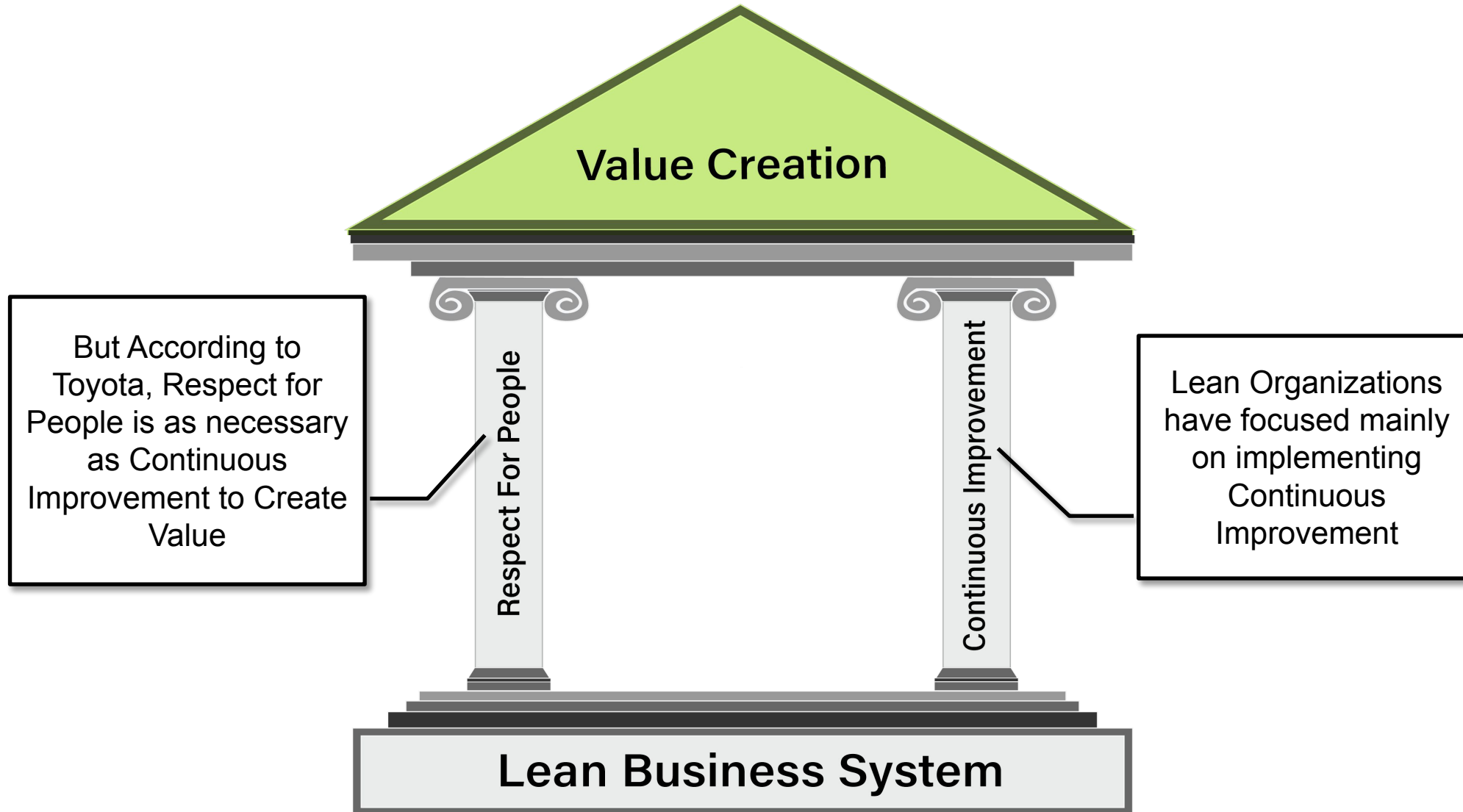
If you can deliver customer value,
the organization will also gain value.

The Process
Approach . . .

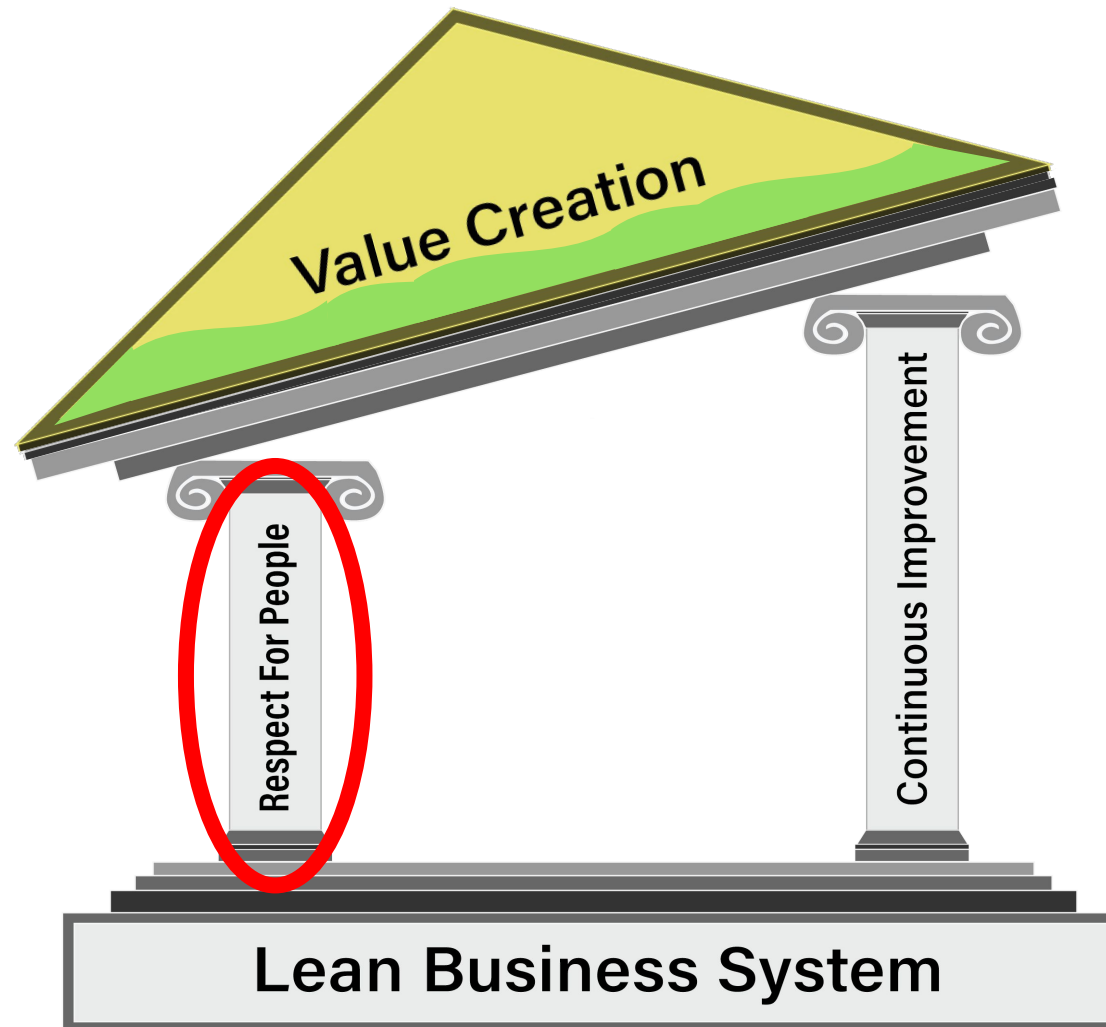
. . . Has A
People Problem



The Toyota Way 2001: Pillars for Lean Success



The Toyota Way with a People Problem



Respect for People: The Original Vision

- ▶ *“Before cars, make people.”* – Eiji Toyoda
- ▶ *“Always strive to build a homelike atmosphere at work that is warm and friendly.”* – Sakichi Toyoda
- ▶ *“Foster a corporate culture that enhances both individual creativity and the value of teamwork, while honoring mutual trust and respect between labor and management.”*
– Toyota Guiding Principle





The “mangineer” and people development



OPERATIONS > CONTINUOUS IMPROVEMENT

How Lean Leaders Really Show Respect

As leaders, when we challenge people to learn new ways of thinking and doing, we are showing them the greatest type of respect possible.



The role of coaching in h

FEATURE – Sometimes you just need to get creative: as part of its flexible manufacturing mod Esquel introduced a new role on its shop floor – the “mangineer”.



Lean for remote team management



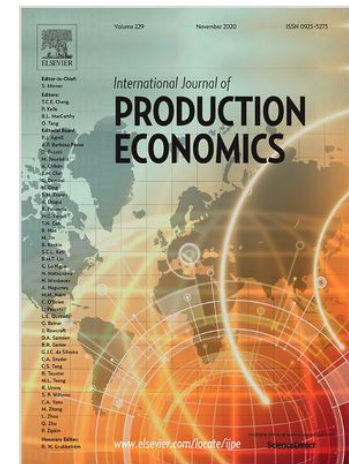
FEATURE – The Covid-19 pandemic has reminded us all that the nature of the work has changed forever. The author discusses remote work and how Lean Thinking can help you make the most of it.



FEATURE – As 2020 *finally* draws to an end, our editor reflects on the year that was and discusses why the Lean Community is a such an important source of inspiration and hope.



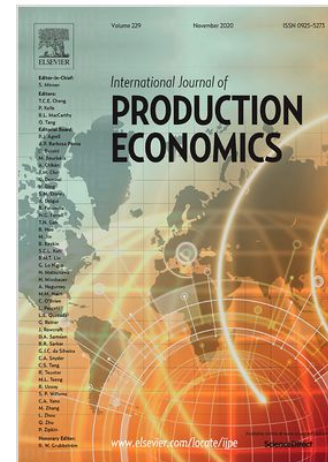
IndustryWeek.



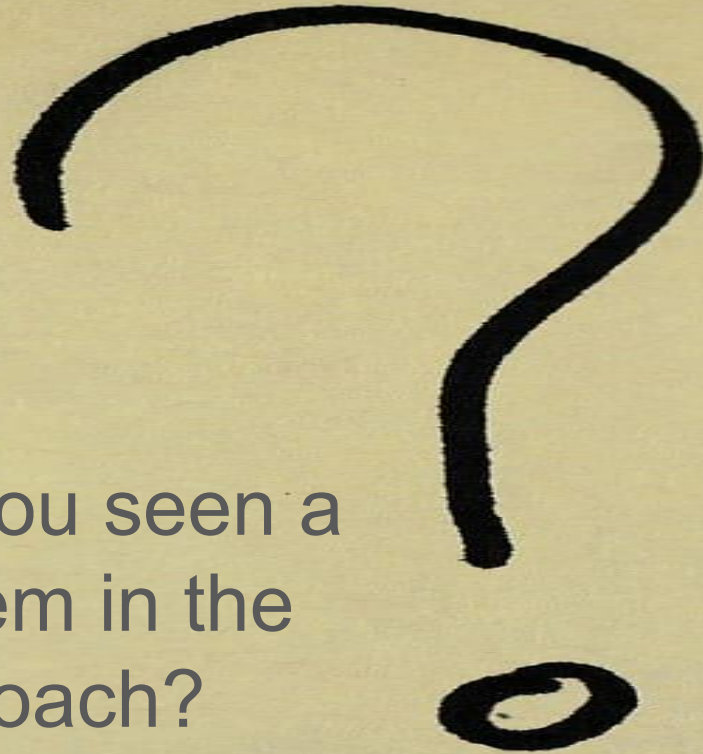
Lean Success & Organizational Cultures Research

Relationship between successful lean transformation and organizational cultures that are/have:

- ▶ Employee oriented
- ▶ Socially loose
- ▶ Openly communicative
- ▶ Higher institutional collectivism
- ▶ Humane orientation
- ▶ Lower level of assertiveness



When have you seen a
people problem in the
process approach?



The People Approach



Who Gets Value In The People Approach?

Employees

How The People Approach Creates Value

UNIVERSITY OF CALIFORNIA
UC RIVERSIDE

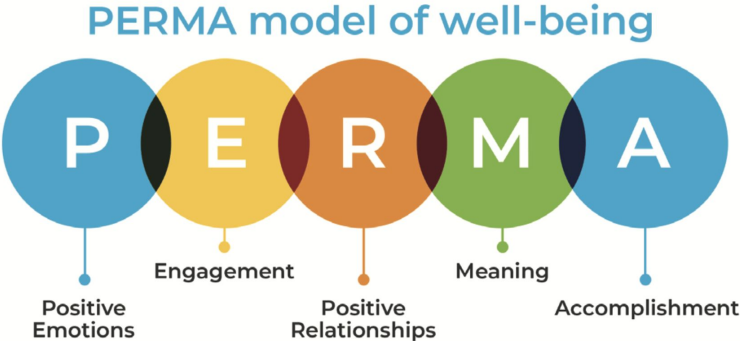


Positive
Psychology!

What Does The People Approach Look Like?



The Psychologically Healthy Workplace



Why Use The People Approach?

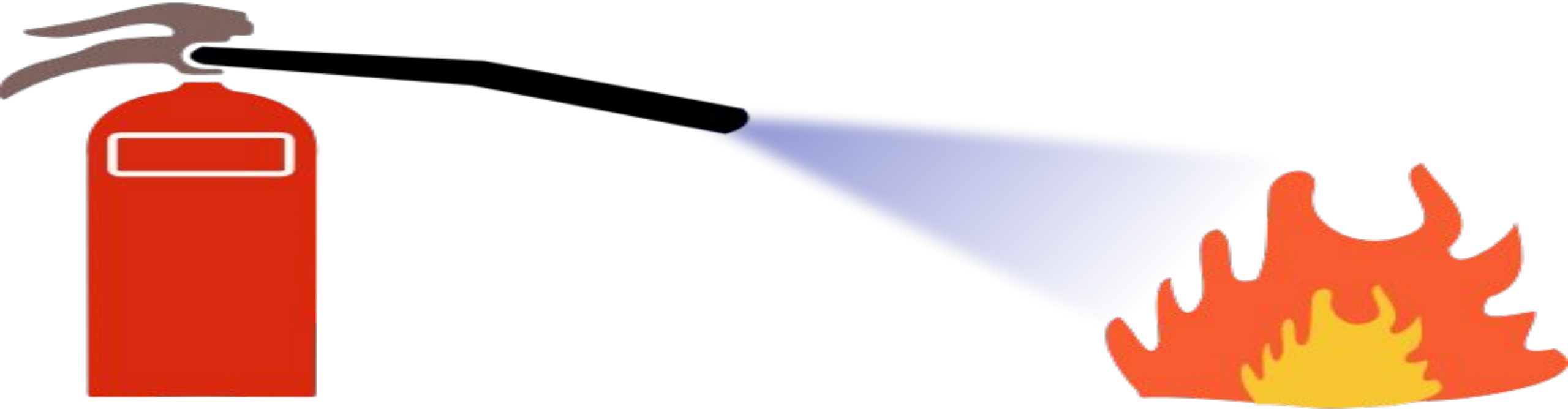
If you can deliver employee value,
the organization will also gain value.

The People Approach . . .

. . . Has A Process Problem



What Happens When Things Change?
Or Go Badly?



Too Brittle?



A Popular Solution For The People Approach's Process Problem



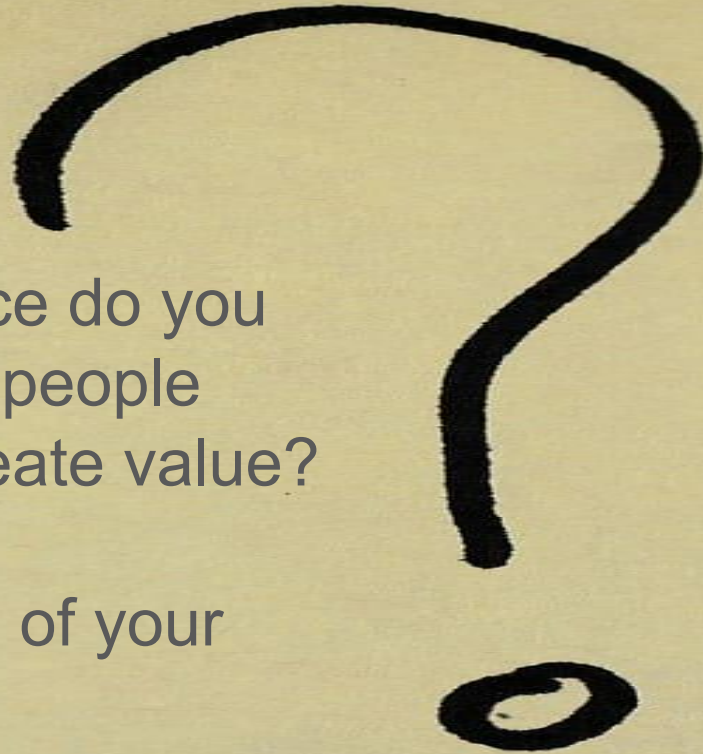
A **hulu** DOCUMENTARY

wework

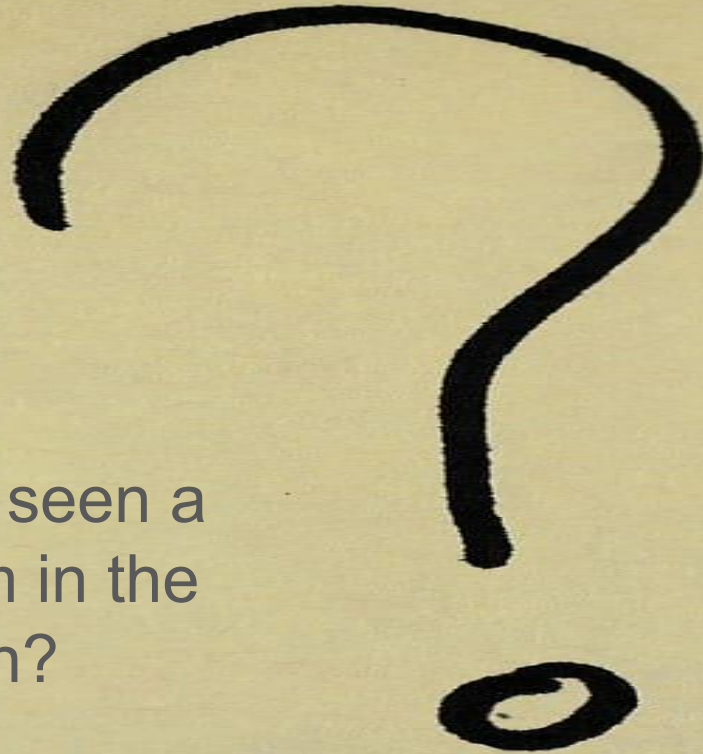
OR THE MAKING AND BREAKING
OF A \$47 BILLION UNICORN

What experience do you
have using the people
approach to create value?

What are some of your
learnings?



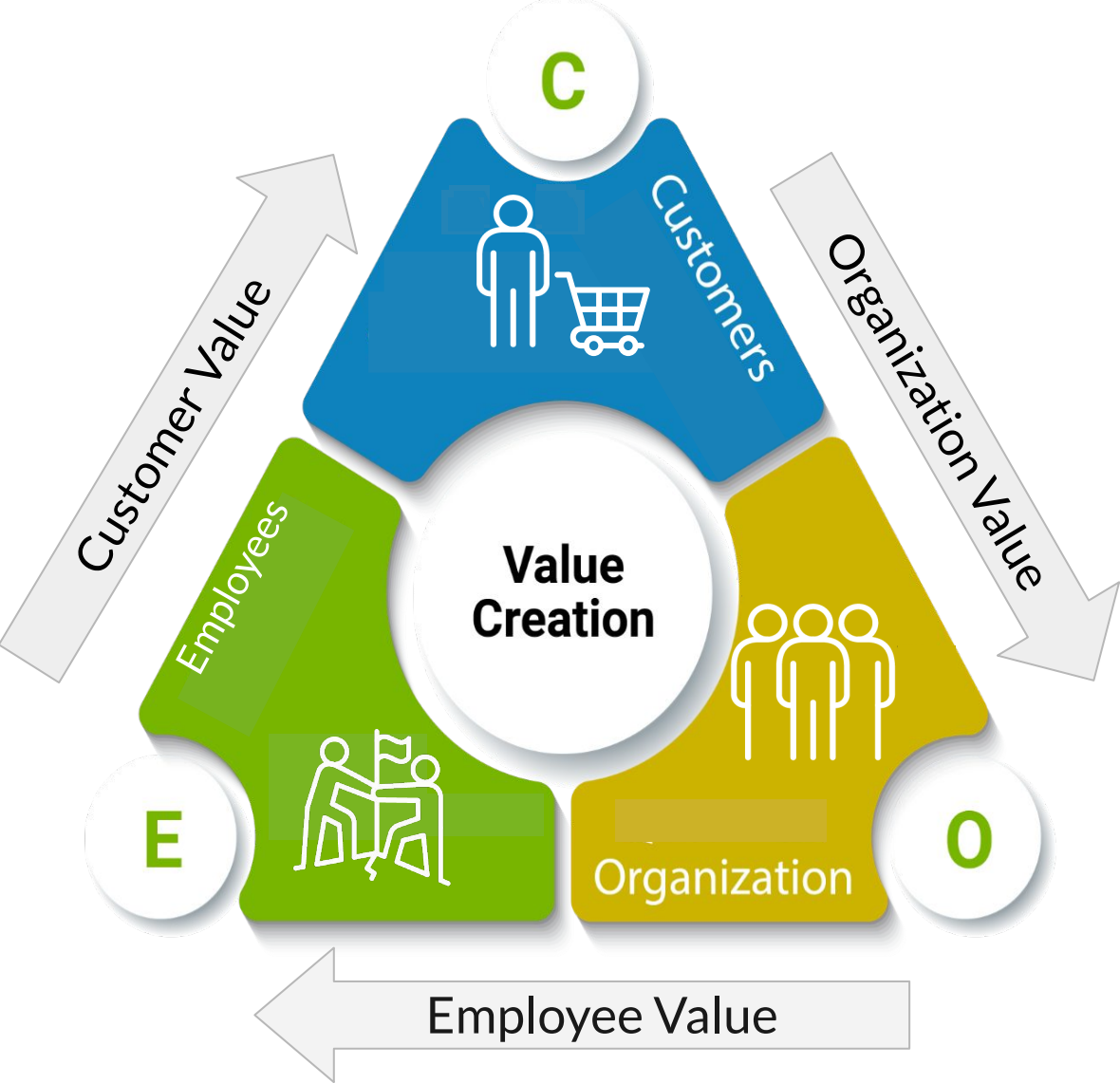
When have you seen a
process problem in the
people approach?



LEAN
POSITIVE.com

Creating Human Value

The Workplace ECOSystem



Breakdown of Employee Value



Transactional Value



Human Value

Needs Supported



Information Flow

Human Value In The Workplace ECOsystem



The Three Basic Psychological Needs

1 **Autonomy**

To feel free in choosing what you do each day and to approve of what you do.

2 **Competence**

To feel effective, efficient, and capable in whatever situation you find yourself in.

3 **Relatedness**

To feel understood, connected with, and appreciated by the people around you.

The Human Value Creation Process



Output

Process Steps

Input

Needs Supported



Support Needs



Leadership Skills



Information Flow

Share Information

Starting Information

Leadership Process Categories

Planning

- Strategy Development
- Strategy Deployment
- Operational Planning & Budgeting

Organizing

- Employee Recruiting
- Employee Hiring
- Employee Onboarding

Controlling

- Strategy Deployment Review
- Operational Review
- Stakeholder Relations

Leading

- **Employee Feedback**
- Employee Reward & Recognition
- Employee Performance Planning & Review
- Employee Growth & Learning

Employee Feedback

- Frequent touchpoints between leader and employee
- Communication For and From employees



Benefits of Employee Feedback

- Lower Turnover



- Front-line
Intelligence



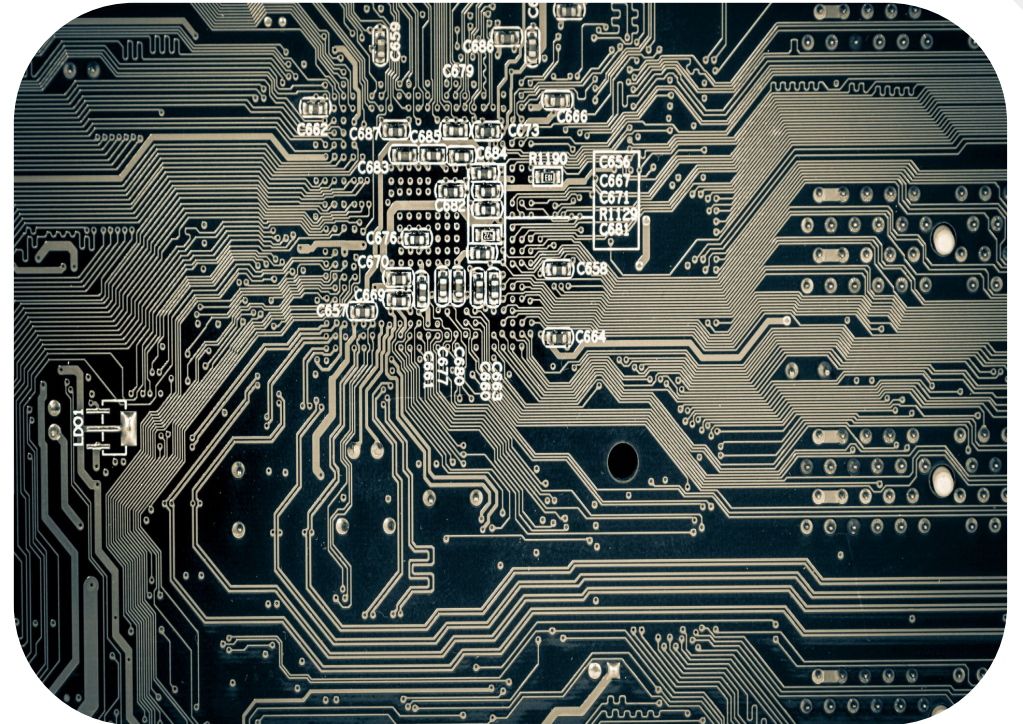
Redesigning & Standardizing the Employee Feedback Process

Target Results:

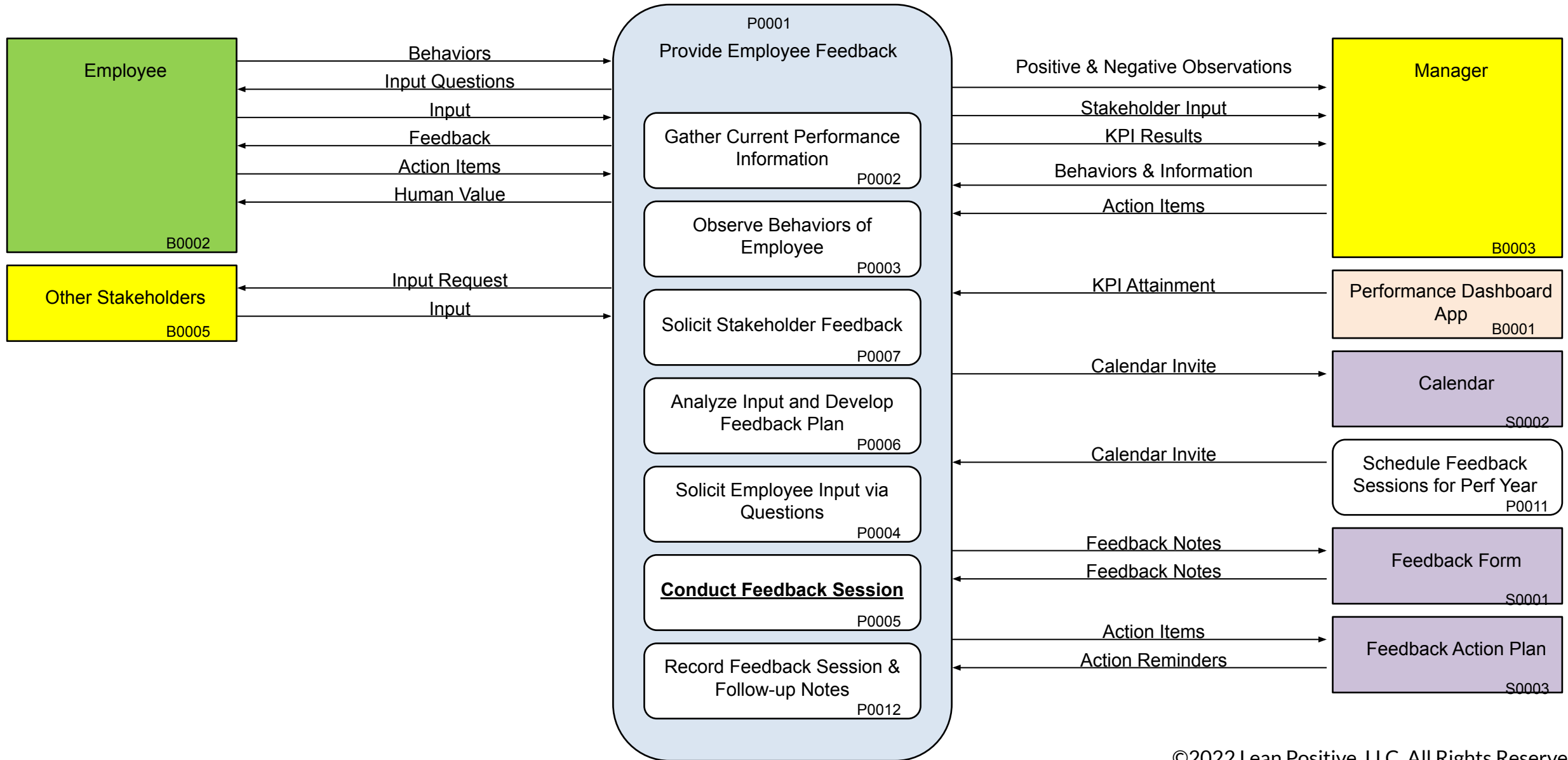
- Deliver Human Value
- Encourage Frontline Intelligence Sharing

How to Redesign:

- Process Documentation
- Need Support Guidelines
- Define and Capture Measurements



ActionMap™: Interactive SIPOC for Employee Feedback Process



Employees Get:

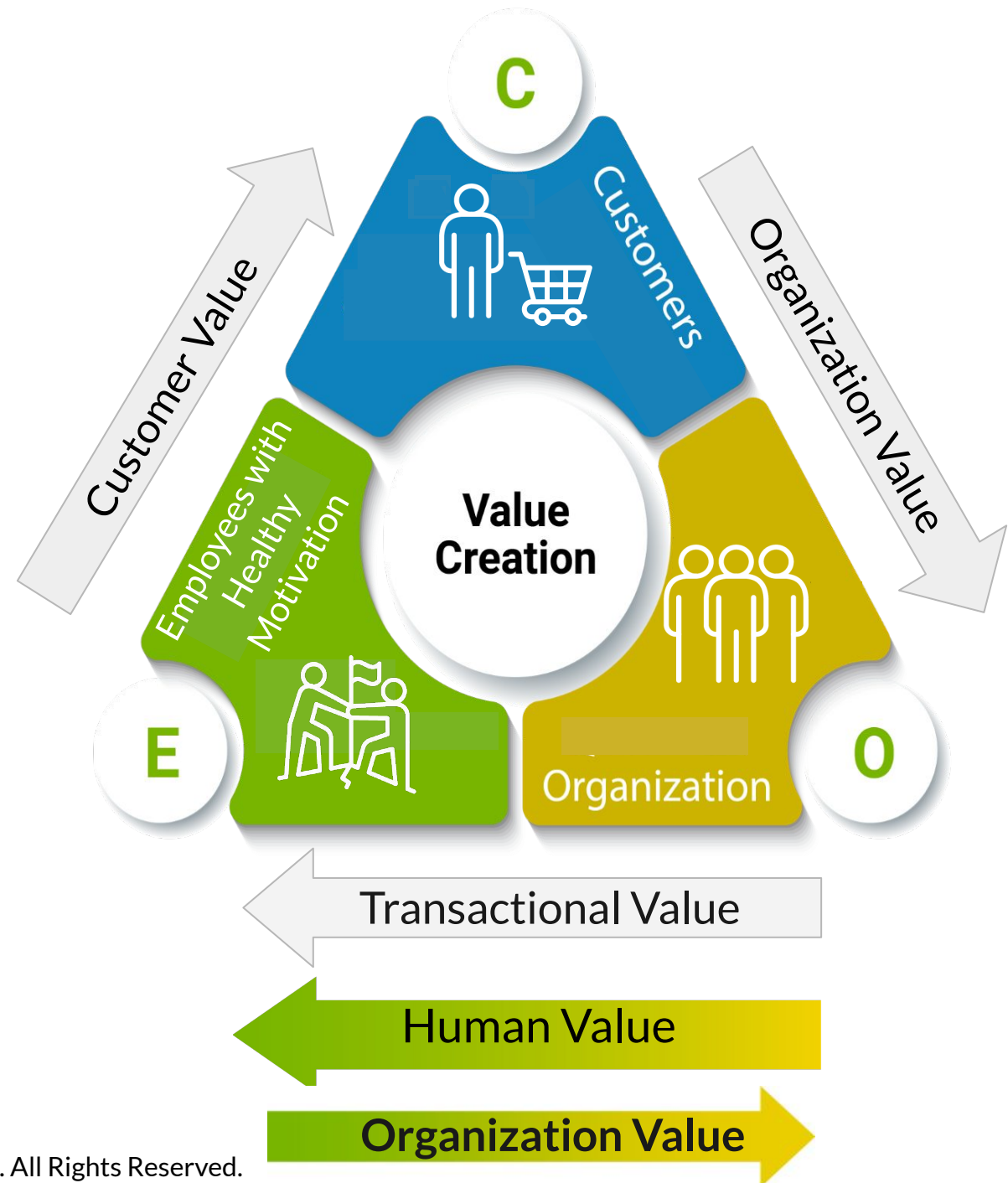
- ✓ Human Value

Customers Get:

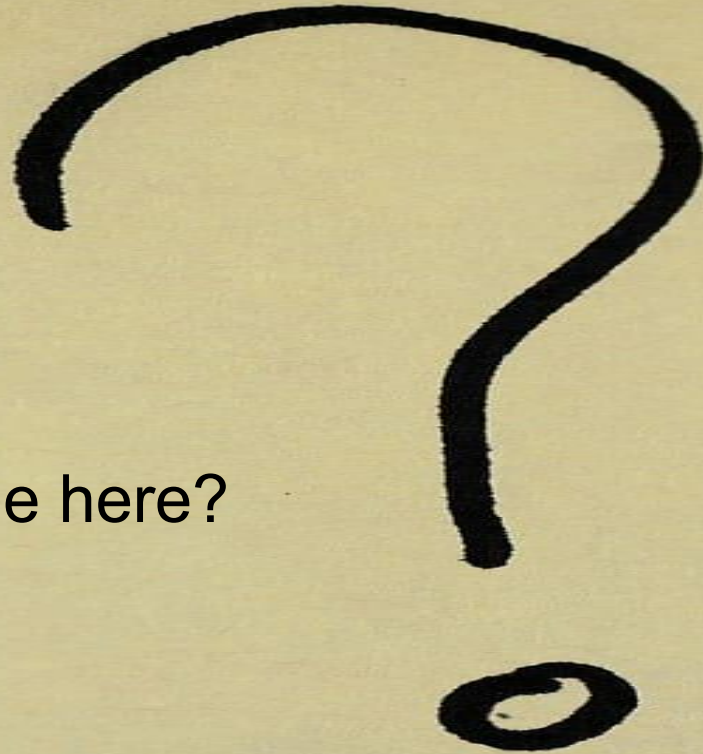
- ✓ Greater value from employees

Organizations Get:

- ✓ Frontline Intelligence
- ✓ Lower Turnover



Do you see value here?



Who would pay for a
turn-key toolkit, including:

1. Online Course
2. Downloadable templates



THANK YOU!

LEAN 
POSITIVE .COM

QUESTIONS?